





# **BWG AND APTEMIZ ALLIANCE**

## **Optimizing Federal Funds Integrity**

What if grants management could unlock millions in recoverable overhead and streamline every step of the process? Leveraging the native capabilities of Aptemiz's federally compliant cost recovery tools and SaaS platform and BWG's breadth of grants management experience and unique data analytics capabilities, we can get you there.

With the power of integrated tools and proven expertise, we help organizations unlock the full value of their federal funding. From navigating compliance to driving cost recovery, our alliance empowers agencies and recipients to make smarter financial decisions and sustain long-term impact.

## Industry solutions to help optimize your grant dollars

BWG's industry-leading solutions, powered by Aptemiz, can help you modernize how you manage, retain, and maximize your federal financial assistance.

## Our alliance brings end-to-end grant management solutions, including:

- NOFO development
- Pre-award financial capability reviews
- Indirect cost rate and cost allocation plan development
- Monitoring and site visits
- OIG and Single Audit Act follow-up
- System migration

- Business process enhancement
- Governance
- Internal controls

## **Trusted by Federal Leaders in Grants and Financial Management**

## **Our Client Impact**

and financial federal, state, and local emergency fund modernization.

- **Department of Agriculture (USDA):** Supported the Office of the Chief Financial Officer with reconciliation and oversight of \$48.7 billion in FFCRA and CARES Act funds, and partnered with the Internal Controls Division to strengthen grant management controls across USDA
- USDA National Institute of Food and Agriculture (NIFA): PMO support for the migration of NIFA's grants management system
- National Science Foundation (NSF): End-to-end pre- and post-award grants management support
- Parish of Baton Rouge, Louisiana: Workiva workflow management tool implementation for revenue audits
- Washington Metropolitan Area Transit Authority: Financial management and internal controls
- City of Atlanta, GA: Conducted an enterprise-wide cost allocation analysis and developed a federally compliant indirect cost model to support strategic grant reimbursement
- Metropolitan Transportation Commission (San Francisco, CA): Delivered cost allocation and indirect cost rate services to improve federal grant compliance and enhance cost planning for regional initiatives

#### **Our Leaders**

### Jim McKay, CGMS, CICA **Financial and Grants Management Practice** Lead. BWG

Former IG and Deputy CFO with 44 years of federal experience. Co-author of the Grants Management Body of Knowledge, Newton Award recipient, and leader of successful parallel system implementations at DOJ.

### **Nicky Lettini** Co-Founder, Aptemiz

National expert in indirect cost planning and cost recovery. Regular speaker at NGMA and national finance forums. Recovered millions for governments and nonprofits through strategic financial guidance.

#### **Merril Oliver, CGMS**

Former head of grants for Maryland and Puerto Rico. Developed national toolkits and co-created the CGMS exam. Three-time NGMA president and contributor to federal OMB initiatives.



Scan to see how we can help optimize your federal funding

#### **Contact us**

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